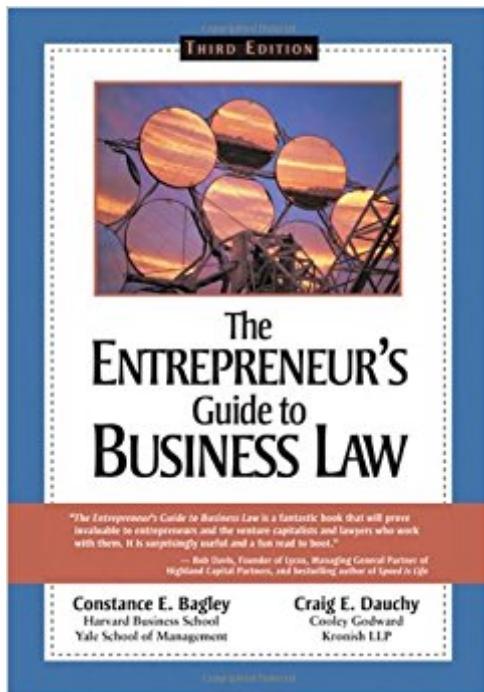


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# The Entrepreneur's Guide To Business Law



## **Synopsis**

This standard-setting book is an essential resource for anyone looking to understand the legal challenges faced by entrepreneurs. From leaving your current job to taking your company public, THE ENTREPRENEUR'S GUIDE TO BUSINESS LAW has the information you need to avoid potentially costly missteps. This book contains 17 chapters that follow the progression of a start-up business and anticipate its legal concerns through each stage of growth, with essential coverage of e-commerce and international issues where appropriate.

## **Book Information**

Series: Entrepreneur's Guide to Business Law

Paperback: 784 pages

Publisher: South-Western College/West; 3 edition (August 28, 2007)

Language: English

ISBN-10: 0324204930

ISBN-13: 978-0324204933

Product Dimensions: 9.2 x 6.9 x 1.2 inches

Shipping Weight: 2.2 pounds

Average Customer Review: 3.7 out of 5 stars 13 customer reviews

Best Sellers Rank: #398,033 in Books (See Top 100 in Books) #224 in Books > Textbooks > Business & Finance > Business Law #306 in Books > Law > Business > Franchising #312 in Books > Textbooks > Business & Finance > Entrepreneurship

## **Customer Reviews**

Highly respected author, award-winning teacher, and popular professional presenter, Constance E. Bagley is Professor in the Practice of Law and Management at Yale University and a Senior Research Fellow at Yale Law School. Before joining the Yale faculty, she was an Associate Professor at Harvard Business School, a Senior Lecturer in Law and Management at the Stanford University Graduate School of Business, and a corporate securities partner at Bingham McCutchen LLP. Professor Bagley received Yale's Excellence in Teaching Awards in 2009 and 2013. A past president of the Academy of Legal Studies in Business, she is a recipient of its Senior Faculty Award of Excellence. In addition to multiple published articles, Professor Bagley also authored **WINNING LEGALLY: HOW MANAGERS CAN USE THE LAW TO CREATE VALUE, MARSHAL RESOURCES, AND MANAGE RISK** (Harvard Business School Press, 2005), coauthored (with Craig E. Dauchy) **THE ENTREPRENEUR'S GUIDE TO BUSINESS LAW, 4E** (Cengage, 2012), and

contributed to numerous other books. She received her JD (magna cum laude) from Harvard Law School and her AB (Honors and Distinction) from Stanford University. She received an honorary doctorate in economics from Lund University in Sweden. Craig E. Dauchy is a partner at Cooley Godward Kronish LLP's Palo Alto office, located in the heart of Silicon Valley, and head of the Venture Capital practice group firm-wide. With nearly 600 lawyers and additional offices in Palo Alto, San Francisco, and San Diego, California; New York City, New York; Reston, Virginia; Washington D.C., and Broomfield, Colorado and Boston, Massachusetts. Cooley Godward Kronish is one of the nation's leading law firms providing counsel to entrepreneurs and venture capitalists. The firm has represented both issuers and underwriters in nearly 400 public offerings in recent years and consistently ranks among the Top 10 law firms handling venturebacked initial public offerings for companies in the United States. In recent years, the firm has represented companies or underwriters in more than 200 public offerings, including more than 100 IPOs. Mr. Dauchy has represented entrepreneurs, emerging companies, and venture capitalists in diverse industries, including medical devices, software, health care, electronics, and consumer products, for more than 30 years. He is a frequent lecturer on matters relating to securities law and public offerings, mergers and acquisitions, and venture capital. He also serves on a number of advisory boards and boards of directors. Mr. Dauchy has a J.D. and an M.B.A. from Stanford University and graduated magna cum laude with a B.A. in history from Yale University. He is a member of the State Bar of California.

Found this book to be very interesting and an easy read. I feel it's a must read for any serious entrepreneur. The book includes detailed information on all the important areas of law; including examples on applications of information covered in each chapter. Very concise and informative. I didn't feel like any of the material covered was a waste of time.

If you're an entrepreneur, you should know the information contained in this book. I had to buy this as a textbook for a class, but I recommend it to anyone who is thinking of starting your own business. It doesn't replace the need for qualified legal help, but it will give you a strong foundation so you know what you're getting into.

A book that every entrepreneur should read. Read it before you start the company, it will help you a lot.

Good Book and timely delivery. Great item. The The Entrepreneur's Guide to Business Law is great

book for someone who is thinking of starting new business or for business law understanding.

Very insightful. They cover this in some law schools across the US, so it's a good read for the average person to get on that same playing field.

Well organized outline, and very helpful. It included real life examples and cases. Definitely a book every Entrepreneur should own.

Very happy with the product! Works great exactly as described. Going to order it again too. Very pleased too. Great!

So I bought this textbook and leafed through the first hundred or so pages before losing interest for a bit and subsequently leaving it on my shelf for a time. Today I had a friend posit a question about venture capitalist involvement in a small start up business so I referred to my "Entrepreneur's Guide to Business Law." Lo and behold, practically the entire chapter 13: Venture Capitalists was missing! Pages 375-475 were completely gone. There was no evidence that the book had been tampered with as there were no tears and the binding seemed to be in tact. It seems like my copy was a horrible misprint. I purchased this book as a reference guide, as I am often involved in entrepreneurial ventures. This revelation is extremely disappointing. Though it is too late for me to contact the seller, I advise you to ALWAYS CHECK that you have received 100% of the pages of the book, advice I will be taking from now on.

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